



**C.U.B.E.**  
**MANAGEMENT**

*Sales & Marketing Talent For Growth*

## **Hardwood Specialist - Field Sales Representative - West Coast**

Are you an experienced hardwood sales professional looking to work for a high quality, customized and rapidly growing hardwood manufacturer?

As a world-class hardwood manufacturer our client is looking to add an energetic Field Sales Representative to their West Coast team. The company offers the widest range of species on the West Coast and has been exceeding annual revenues for the last 10 years! They are known for their elite customization and timely delivery.

As their sales expert, you will be responsible for prospecting, qualifying, developing and closing new business. To succeed, it is essential to have experience in the hardwood industry and to have sold into wholesalers and distributors. The company has an extremely strong Engineering team in place that is equipped to take on new projects. This is a great opportunity to advance your career with a nimble, fast growing boutique hardwood specialist!

### **Qualifications:**

- 5-7 years sales experience in the Hardwood sector
- 1-3 years experience with Engineered Products
- Experience selling in a Business-to-Business environment
- Strong verbal and written communication skills
- Proven track record of delivering revenue growth
- Ability to travel up to 50%
- Ability to work from Home office

The company offers a base salary of \$60k – \$70k plus a competitive commission package, exceptional benefits including medical and dental and a 401k with employer match. For confidential consideration, submit your resume and any additional relevant information to [hardwoodsales@cubemanagement.com](mailto:hardwoodsales@cubemanagement.com).