



**C U B E**  
**MANAGEMENT**

*Sales & Marketing Talent For Growth*

## **Area Sales Representative – Ticket Printing Sales**

Our Client, an industry leader in custom ticket design and event ticket printing for more than 100 years, offers a complete array of stock and custom tickets, parking permits, roll tickets, printing and design services.. They are looking for a highly committed, enthusiastic, self-starters to join their team as a Area Sales Representative in NC.

The ideal candidate will have previous sales experience along with a background that has been with no more than 1 or 2 companies and for no less than 5 years each. A desire to work hard and succeed in a competitive market is also an important prerequisite. You will be required to effectively manage your territory by prospecting for appointments, and following through to create a successful sales opportunity. Some overnight travel is required to fully manage your territory. You will have the flexibility to work out of your home office while working for one of the largest and oldest corporations in America.

The ideal candidate should possess the following skills:

- 5 - 7 years sales experience
- A college degree
- Good interpersonal skills
- Ability to prospect and develop the ticket buying market in your territory
- Experience selling into the entertainment, event or sports or government markets
- Ability to develop and maintain close relationships with customers at multiple levels

This Company expects a great deal from its employees but the rewards are considerable. They are offering a base salary between \$40k and 50K and total on plan earnings up to \$100k. In addition, your will receive a company vehicle, a laptop computer, cell phone and typical large company benefits. If you wish to be part of this successful and vibrant organization, please email your resume to [recruiting59@cubemanagement.com](mailto:recruiting59@cubemanagement.com). This company in an Equal Opportunity / Affirmative Action Employer.

Cube Management helps companies accelerate their sales, by providing the Sales & Marketing talent they need to grow their business. Cube is a leading recruiting and consulting partner to mid-market and emerging growth companies in the technology, manufacturing, healthcare and business service sectors. We work across the spectrum of Sales, Marketing and Business Development, providing holistic solutions that drive revenue and profit success. Cube Management combines Strategy, Process and People, to produce great results. For a complete list of our job openings, please visit [www.cubemanagement.com](http://www.cubemanagement.com)